

30 April 2023

## Work Certificate

Michel Pham, born on 13 October 1986 in Fribourg/Switzerland, was employed as a Project Delivery Manager at Cloudreach GmbH in Zürich/Switzerland from 01 February 2022 to 30 April 2023.

Cloudreach is a leading company in the field of cloud technologies. It develops and implements various cloud products in various industries around the world.

Mr Pham carried out the following duties and responsibilities:

- Managed multiple end-to-end cloud projects on AWS and Microsoft Azure for different regions in Switzerland, France, UK and the United States, in different languages (*German, English, French*). Projects include: migration assessment, data PoC, implementation of new functionalities, data lake, landing zone, FinOps and Staff Augmentation.
- Managed a total of 18 projects, achieved 4 certifications in Cloud Services & Project Management and successfully completed 2 trainings all over the course of 15 months.
- Managed ownership and responsibility for client deliverables within set time frames and budget as well as maintaining the customer and senior stakeholder relationships.
- Continuously upsold project follow-ups (*up to CHF250k*) with new and existing accounts.
- Provided a Consultancy-101 course for Talent Academy trainees (*internal Cloudreach training program*).
- Conducted regular follow-up and ad-hoc 1:1 coaching sessions with project team members to foster an empowered mindset.
- Conducted non-technical interviews with engineers and project managers.
- Provided internal support across the organization in presales, resourcing, legal and internal procedures.
- Provided support to the PMO stakeholder community which worked to improve internal project processes.

He was able to explain technically complex issues concisely and in an understandable way, was entrepreneurial and kept a good overview and kept calm under time pressure and external stressors.


Combining fast comprehension and technical acumen he invariably found a fitting solution for the most challenging issues. Mr Pham identified different aspects of the client requirements that could be optimized and proactively worked together with the team to improve these, making them more efficient.

Mr Pham had a solution-oriented work attitude, was always very alert in respecting deadlines and was very much conscious of the different process dynamics that impact the different needs of our clients. He had a very good performance as a high achiever whose success always earned our fullest acknowledgement in every respect.

The personal conduct of Mr Pham was always exemplary. Due to his professional knowledge and his helpfulness, he was recognized and liked by superiors and colleagues. He was also highly regarded by our customers because of his competence.

Mr Pham is leaving our employment on his own decision on 30 April 2023. We sincerely regret to see him go, as we are losing a very capable employee. We would like to thank him for his consistently very good performance and wish him all the best and much success in his professional and personal future.

Yours sincerely,

DocuSigned by:  
  
37C69E96939B48F...

Michaela Hausova  
People Business Partner  
For and on behalf of **Cloudreach Switzerland GmbH**